

Contact

Attorney-at-law Nadine Ackermann
An der Welle 3, 60322 Frankfurt aM
T +49 (69) 247047-74
nadine.ackermann@pplaw.com

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POELLATH advises Acura Zahnärzte on acquisition of stakes in dental practices

Investcorp, a global provider and manager of alternative investments, has acquired interests in a number of dental practices and dental clinics through its investment vehicle Acura, and has established numerous dental medical care centers. Acura intends to build a leading dental practice network in Germany. Since the beginning of 2019, POELLATH has provided ongoing legal and tax advice to the investor.

Acura was founded in 2018 as a partnership between entrepreneurs and dentists with the support of private equity investor Investcorp. Investcorp has a 30-year track record of building and growing quality businesses. Since its inception, Acura, based in Frankfurt, Germany, has become a leading platform that implements a buy-and-build strategy by investing in individual dental practices to create a network that provides accessible, high-quality dental care across Germany. To this end, Acura specifically offers interested dentists customized, entrepreneurial growth solutions that maintain the identity of the practice and its medical autonomy. This creates a partnership in which co-founders and co-entrepreneurs are on a level playing field with the goal of increasing the value of the joint company.

One of the first Acura investments in 2018 was the acquisition of the private dental clinic Schloss Schellenstein GmbH, which has approximately 40 employees and is one of the leading centers for implantology and dental surgery. Since then, numerous other acquisitions have taken place.

POELLATH is assisting Acura in the acquisition of interests in other dental practices and practice associations, providing ongoing and comprehensive legal and tax advice with the following team:

- Dr. Frank Thiäner (partner, lead, M&A/private equity, Munich)
- Gerald Herrmann (partner, tax, Munich)
- Dr. Tim Junginger (counsel, M&A/private equity, Munich)
- Dr. Matthias Werner (counsel, real estate, Berlin)
- Dr. Jesko von Mirbach, (senior associate, M&A/private equity, Berlin/Munich)
- Dr. Dominik Gerlicher (associate, M&A/private equity, Munich)
- Tobias Deschenhalm (associate, tax, Munich)

About us

POELLATH is a market-leading international business and tax law firm with more than 150 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax | Private Clients | Foundations and Nonprofit Organizations | IP/IT, Distribution and Antitrust Law | Litigation and Arbitration.