

Contact

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POELLATH advises the owner families and the management of FOCONIS AG on sale to Main Capital

Main Capital has acquired a majority stake in FOCONIS AG, a leading provider of data quality, control and compliance software for banks in the German-speaking region.

Founded in 2000 and headquartered in Vilshofen, Germany, FOCONIS AG has 80 employees and has grown into a leading software provider for banks in the German-speaking region. The company's more than 600 customers primarily include savings banks, credit unions and also private banks and associations. The core product, FOCONIS-ZAK®, consolidates data from various sources (e.g., securities transactions, company information, credit ratings), analyzes, checks and corrects this data and then automatically updates it in the customer's core banking system. This results in better data quality, improved compliance processes and lower operating costs for banks, as many manual compliance and data control processes can be automated.

Main Capital is a strategic investor with an exclusive focus on the software sector in the Benelux countries, DACH region and Scandinavia. Main Capital has long-term prospects centered around successful partnerships with management teams, with the goal of collectively building larger software groups. Main Capital manages approximately EUR 1 billion in investments in mature and growing software companies.

POELLATH provided comprehensive legal and tax advice to the owner families and the management of FOCONIS AG in the course of the sale with the following Munich team:

- Philipp von Braunschweig (partner, lead, M&A/private equity/management participation).
- Dr. Nico Fischer (partner, tax law)
- Andrea Streifeneder (associate, M&A/private equity/management participation)

About us

POELLATH is a market-leading international business and tax law firm with more than 150 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the

market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax | Private Clients | Foundations and Nonprofit Organizations | IP/IT, Distribution and Antitrust Law | Litigation and Arbitration.