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POELLATH advises EOS Partners GmbH on the acquisition of proficom GmbH

The founder of the former profi.com AG business solutions (“proficom”), Heiko Worm, sold his shares to the owner-managed investment company [EOS Partners GmbH](#) (“EOS”) in March 2022. With the change in ownership, “profi.com AG business solutions” becomes “[proficom GmbH](#)”. The current board member Mario Schulze will continue to manage the operational business of proficom GmbH as managing director. In the future, all of this business will take place under the umbrella of IT Solutions Holding, which currently includes proficom GmbH and [mod IT Services GmbH](#). The latter was also sold to EOS in May 2021. POELLATH provided legal advice to EOS regarding the establishment of a management participation model within the context of the transaction.

Founded in 2000 and based in Dresden, proficom GmbH is a specialized IT service provider for IT automation, cloud & DevSecOps. The company’s customer base includes well-known DAX companies, successful medium-sized enterprises and innovative start-ups. Proficom employs approximately 80 people at its locations in Dresden and Munich.

EOS Partners GmbH is an investment firm focusing on long-term investments in medium-sized companies in the DACH region that have unique selling points, sustainable customer relationships and high growth potential. EOS supports its portfolio companies in strengthening their product and service portfolios, which is often linked to further investments such as bolt-on acquisitions. The company currently has approximately EUR 200 million in equity under management.

POELLATH and the following Munich team provided legal advice to EOS regarding the establishment of a management participation model within the context of the transaction:

- [Benedikt Hohaus](#) (partner, management participation/private equity).
- [Silke Simmer](#) (senior associate, management participation/private equity)

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POELLATH is a market-leading international business and tax law firm with more than 150 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the

market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

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