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POELLATH advises Quanos Solutions GmbH on sale to Keensight Capital

European growth buyout investor [Keensight Capital](#) (“Keensight”) has acquired [Quanos Solutions GmbH](#) (“Quanos”), a leading developer of software and technology solutions for intelligent information. The seller was [IK Partners](#) (“IK”). The parties have agreed not to disclose the purchase price. The closing of the transaction is subject to the customary regulatory approvals. POELLATH provided comprehensive legal and tax advice to the CEO, Nikolaus Scholz, and the management of Quanos in connection with the sale.

Nuremberg-based Quanos is the world’s leading provider of software for aftersales, service and technical documentation. The company’s comprehensive product portfolio enables its customers to achieve significant cost and time savings, increase operational efficiency, boost profits in aftersales and service and digitize after-sales services and offerings. Quanos employs around 270 people and serves more than 1,000 customers worldwide, ranging from global champions to small and medium-sized enterprises.

IK invested in Quanos in November 2018. This brought together three leading software companies to create a market-leading platform for software and technology solutions for intelligent information. The Quanos brand was launched in 2020 with support from IK’s operations team.

POELLATH provided comprehensive legal and tax advice to the CEO, Nikolaus Scholz, and the management of Quanos in the transaction with the following Munich team:

- [Dr. Barbara Koch-Schulte](#) (partner, management participation)
- [Dr. Andreas Reuther](#) (associated partner, employment law)

About us

POELLATH is a market-leading international business and tax law firm with more than 170 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax

| Private Clients | Foundations and Non-Profit Organizations | IP/IT, Distribution and Antitrust Law | Litigation and Arbitration.