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POELLATH advises Ingentis Founders on sale to Carlyle

The NASDAQ-listed global investment firm Carlyle invests in Nuremberg-based organizational effectiveness software provider Ingentis. Existing investor Maguar Capital Partners and the founders sold their stakes in Ingentis to Carlyle. As part of the transaction, the existing Ingentis management team is substantially reinvesting and will continue to lead the company.

Ingentis develops software solutions for org charting, org design, and org analytics that enable organizations to continuously improve their organizational effectiveness and performance. The company was founded in 1997 and is active in more than 50 countries. Since 2022, Ingentis has been led by CEO Joachim Rotzinger. One year prior, in 2021, Maguar Capital became an investor.

Carlyle (NASDAQ: CG) is a global investment firm with deep industry expertise that deploys private capital across its business and conducts its operations through three business segments: Global Private Equity, Global Credit and Carlyle AlpInvest. Carlyle employs more than 2,300 people in 29 offices across four continents. As of March 31, 2025, Carlyle manages \$453 billion (assets under management).

Headquartered in Munich, Germany, Maguar was founded in 2019 by Matthias Ick, Gunther Thies, and Arno Poschik. Maguar focuses on investments in small and medium-sized B2B software companies primarily in the DACH region.

Ingentis was started by its four founders in 1997. In 2021 they took Maguar on board as majority shareholder. POELLATH advised on the transaction.

POELLATH (again) provided legal and tax advice to the Ingentis founders with the following team:

- Otto Haberstock (partner, lead, M&A, private equity)
- Alexander Pfefferler (counsel, M&A, private equity)
- Gerald Herrmann (associated partner, tax)
- Moritz Löffler (senior associate, M&A, private equity)

About us

POELLATH is a market-leading international business and tax law firm with more than 180 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax | Private Clients | Foundations and Non-Profit Organizations | IP/IT, Distribution and Antitrust Law | Employment Law | Litigation and Arbitration.