



Raymond James
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2 October 2025

FUND SECONDARY TRANSACTIONS ADVANCED

Live On-Site Classroom

PROGRAMME

8:45 - 9:00 Registrations

9.00 - 9.30 **Introduction & objectives**
Paul Koffel, Collier Capital, London
Tarek Mardini, POELLATH, Berlin

9.30 - 11.00 **Session One (In-depth Pricing and Valuation Module)**
- Overview of the secondary market
- Valuation of an LP interest
- Valuation of a continuation vehicle
Sunaina Sinha, Raymond James, London

11:00 - 11:15 Coffee break

11.15 - 12.30 **Session Two (Pref Equity and NAV financing; GP Financing Tools)**
Kathryn Cecil, Fried Frank, London
Tom Smith, Debevoise & Plimpton

12:30 - 13:30 Lunch

13.30 - 15.00 **Session Three (Sale and Purchase Agreement Negotiation Case Study)**
Tarek Mardini, POELLATH, Berlin
Duncan Evans, Proskauer, London

15.00 - 15.30 Coffee break

15:30 - 17.00 **Session Four (GP-led Transactions)**

15:30 - 16:00 The evolution of the market - the intermediary's perspective
Sunaina Sinha, Raymond James, London
Jasmine Hunet, Evercore Partners International, London
Nadira Huda, Lazard, London

16:00 - 17:00 Case Study
Qasam Mahmood, Akin Gump, London
Giles Lawson, Lawson Advisory, London