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POELLATH advises GENUI on the sale of KGS Software GmbH

The investment firm [GENUI](#) has sold a majority stake in [KGS Software GmbH](#) (“KGS”), a leading provider of mission-critical, compliance-proof archiving software, to [Volpi Capital](#). GENUI, together with other existing shareholders, will remain invested and actively support KGS in its next growth phase. The partnership aims to drive international expansion – particularly in the U.S. market – while making targeted investments in go-to-market capabilities and channel partnerships, further strengthening the sales organization, and enhancing the company’s strategic positioning within the SAP ecosystem.

POELLATH provided comprehensive legal and tax advice to GENUI in connection with the transaction. The firm had already advised the investor on the acquisition of KGS in 2023.

Based in Neu-Isenburg near Frankfurt am Main, KGS is a leading specialist in digital archiving solutions, enabling companies to migrate and archive data and documents from SAP and other leading applications using high-performance, lean software. Under the tia® brand, the company combines its product modules into a unified vision of an intelligent, cloud-enabled document archive.

GENUI is a private equity firm headquartered in Hamburg and Zurich. Founded in 2014 by renowned entrepreneurs and experienced investment professionals, GENUI has been investing in and supporting companies for over two decades. The firm pursues a “Good Entrepreneurship” approach, combining attractive financial returns with positive impact. More than 30 entrepreneurs – founders and shareholders of companies such as BioNTech, Fressnapf, Adecco and Cancom – are actively and personally involved in all stages of the investment process. GENUI focuses on market-leading companies in the areas of healthcare, sustainable environment and digitalization.

POELLATH advised GENUI on the legal and tax aspects of the transaction with the following team:

- [Dr. Tim Kaufhold](#) (partner, co-lead legal, M&A/private equity, Munich)
- [Stefan Schmuck](#) (counsel, co-lead legal, M&A/private equity, Munich)
- [Dr. Nico Fischer](#) (partner, lead tax, Munich)
- [Dr. Verena Stenzel](#) (associated partner, M&A/private equity, Munich)

- [Dr. Moritz Klein](#) (associated partner, M&A/private equity, Munich)
- [Daniel Wiedmann](#) (associated partner, antitrust, Frankfurt am Main)
- [Nemanja Burđić](#) (counsel, M&A/private equity, Munich)
- [Dr. Saskia Bardens](#) (senior associate, tax, Munich)
- [Daniel Hoppen](#) (senior associate, antitrust, Frankfurt am Main)
- [Amélie von Halem](#) (associate, M&A/private equity, Munich)
- [Dr. Niklas Kastel](#) (associate, M&A/private equity, Munich)

About POELLATH

POELLATH is a leading German law firm with an international reach, specializing in business and tax law. With over 180 [legal and tax professionals](#) in Berlin, Munich and Frankfurt, we stand for excellent legal and tax advice with a focus on mergers and acquisitions, private equity, venture capital, investment funds, real estate transactions, corporate and capital market law, tax law, as well as succession, assets and foundations. Our specialized practice groups don't just know the law – together with our clients, we actively shape best practices in the market. National and international [rankings](#) regularly list us among the top law firms in our [core areas of expertise](#).

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